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#### Independent Auditor's Report

To the Board of Directors of Software Freedom Conservancy, Inc.

I have audited the accompanying financial statements of Software Freedom Conservancy, Inc., which comprise the Statement of Financial Position as of February 28, 2014, and the related Statement of Activities, Cash Flows and Functional Expenses for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Software Freedom Conservancy, Inc., as of February 28, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Report on Summarized Comparative Information**

I have previously audited Software Freedom Conservancy, Inc's. year ended February 28, 2013 financial statements, and my report dated January 8, 2014, expressed an unmodified opinion on those audited financial statements. In my opinion, the summarized comparative information presented herein as of and for the year ended February 28, 2013 is consistent, in all material respects, with the audited financial statements from which it has been derived.

December 23, 2014

# Software Freedom Conservancy, Inc. Statement of Financial Position February 28, 2014 (With Summarized Financial Information for 2013)

		February 28, <u>2014</u>	F	ebruary 28, <u>2013</u>
Assets				
Current Assets				
Cash	\$	954,799	\$	780,738
Prepaid expenses		2,377		6,215
Contributions receivable		71,160		116,083
Total Current Assets		1,028,336		903,036
Other Assets				
Security deposit		-		2,125
Total Other Assets		-		2,125
Total Assets	\$	1,028,336	\$	905,161
Liabilities and Net Assets				
Current Liabilities				
Accounts payable and accrued expenses	\$	63,786	\$	42,684
Unearned income - advance program				
registration fees		81,349		84,509
Total Current Liabilities	_	145,135		127,193
Net Assets				
Unrestricted		118,618		26,816
Temporarily restricted		764,583		751,152
Total Net Assets		883,201		777,968
Total Liabilities and Net Assets	\$	1,028,336	\$	905,161

# Software Freedom Conservancy, Inc. Statement of Activities For the Year Ended February 28, 2014 (With Summarized Financial Information for 2013)

		<u>Unrestricted</u>	Temporarily Restricted	Total Year Ended February 28, <u>2014</u>	Year Ended February 28, <u>2013</u>
Support and Revenue					
Contributions	\$	380,608	\$ 216,911	\$ 597,519 \$	368,429
Conference registration fees	-	-	220,988	220,988	174,534
Legal settlements		-	-	-	10,000
Consulting		-	· –	-	13,515
Book royalties		474	5,171	5,645	2,907
Conference sponsorship income		-	11,919	11,919	8,549
Advertising		-	-	-	3,357
Honoraria		1,000	-	1,000	100
Promotional items sales		-	671	671	-
Interest and currency conversion income		37	294	331	6,114
Net Assets released from restrictions:					
Satisfaction of program restrictions		442,523	(442,523)	-	•
Total Support and Revenue		824,642	13,431	 838,073	587,505
Expenses					
Program services		597,330	 -	 597,330	787,828
Supporting services:					
General and administrative		126,809	-	126,809	122,853
Fund-raising		8,701	-	8,701	14,040
Total supporting services		135,510	-	135,510	136,893
•					
Total Expenses		732,840	 	732,840	924,721
Change in Net Assets		91,802	13,431	105,233	(337,216)
Beginning Net Assets		26,816	751,152	777,968	1,115,184
Ending Net Assets	\$	118,618	\$ 764,583	\$ 883,201 \$	777,968

# Software Freedom Conservancy, Inc. Statement of Cash Flows For the Year Ended February 28, 2014 (With Summarized Financial Information for 2013)

Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities: Receipt of gifted stock (Increase) decrease in operating assets: Prepaid expenses Contributions receivable Security deposit Increase (decrease) in operating liabilities: Accounts payable and accrued expenses Unearned income - advance program registration fees  Adjustments to reconcile changes in net assets (6,593) - (6,593) - (8,644 - (9,645 - (9,645 - (9,745 - (1,102 - (1,1	ry 28, February 28,	Year Ended February 28, <u>2014</u>	
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities: Receipt of gifted stock (Increase) decrease in operating assets: Prepaid expenses Contributions receivable Security deposit Increase (decrease) in operating liabilities: Accounts payable and accrued expenses Unearned income - advance program registration fees  Adjustments to reconcile changes in net assets (6,593) - (6,593) - (8,644 - (9,645 - (9,645 - (9,745 - (1,102 - (1,1			Cash Flows from Operating Activities
to net cash provided by (used in) operating activities:  Receipt of gifted stock (Increase) decrease in operating assets:  Prepaid expenses Contributions receivable Security deposit Increase (decrease) in operating liabilities:  Accounts payable and accrued expenses Unearned income - advance program registration fees  (6,593) - (6,593) - (2,64 - (2,64 - (2,64 - (2,125 - (3,102 (47,44 - (47,44 - (3,160) (3,160) (3,160)	5,233 \$ (337,216)	\$ 105,233 \$	Change in Net Assets
Receipt of gifted stock (6,593) -  (Increase) decrease in operating assets:  Prepaid expenses 3,838 (2,64  Contributions receivable 44,923 43,98  Security deposit 2,125 -  Increase (decrease) in operating liabilities:  Accounts payable and accrued expenses 21,102 (47,44  Unearned income - advance program  registration fees (3,160) 16,46			
(Increase) decrease in operating assets:  Prepaid expenses  Contributions receivable Security deposit Increase (decrease) in operating liabilities:  Accounts payable and accrued expenses Unearned income - advance program registration fees  (3,160)  3,838 (2,64 44,923 43,98 2,125 -  2,125 - (47,44 (1,44) (1,46) (1,46) (1,46)			
Prepaid expenses 3,838 (2,64 Contributions receivable 44,923 43,98 Security deposit 2,125 - Increase (decrease) in operating liabilities: Accounts payable and accrued expenses 21,102 (47,44 Unearned income - advance program registration fees (3,160) 16,46	6,593) -	(6,593)	, ,
Contributions receivable Security deposit Increase (decrease) in operating liabilities: Accounts payable and accrued expenses Unearned income - advance program registration fees  44,923 2,125 - 21,102 (47,44 (47,44) (3,160) 16,46	0.000 (0.649)	2.020	
Security deposit 2,125 - Increase (decrease) in operating liabilities: Accounts payable and accrued expenses 21,102 (47,44 Unearned income - advance program registration fees (3,160) 16,46		•	
Increase (decrease) in operating liabilities:  Accounts payable and accrued expenses  Unearned income - advance program registration fees  Accounts payable and accrued expenses  (47,44) (47,44) (3,160)	•	· · · · · · · · · · · · · · · · · · ·	
Accounts payable and accrued expenses 21,102 (47,44 Unearned income - advance program (3,160) 16,46	2,125	2,123	
Unearned income - advance program registration fees (3,160) 16,46	21,102 (47,445)	21 102	
registration fees (3,160) 16,46	(17,710)	21,102	
	(3,160) 16,469	(3.160)	
		167,468	Net cash provided by (used in) operating activities
Cash Flows from Investing Activities			Cash Flows from Investing Activities
Repayment of loans receivable - 132,00	- 132,000	<del>-</del>	Repayment of loans receivable
Proceeds from sale of gifted stock 6,593 -		6,593	
	6,593 132,000	6,593	
Increase (decrease) in Cash 174,061 (194,85	74,061 (194,854)	174,061	Increase (decrease) in Cash
Beginning Cash 780,738 975,59	975,592	780,738	Beginning Cash
Ending Cash \$ 954,799 \$ 780,73	54,799 \$ 780,738	\$ 954,799 \$	Ending Cash
Supplemental Disclosure of Cash Flow Information:  Cash paid during the year for:			•
Unrelated business income taxes paid \$ 604 \$ 2,27	604 \$ 2,277	\$ 604 \$	

# Software Freedom Conservancy, Inc. Statement of Functional Expenses For the Year Ended February 28, 2014 (With Summarized Financial Information for 2013)

	Progra	m Services		Supportin	ıg S	ervices		
			<u>Ad</u>	General and Iministrative		<u>Fund-raising</u>	Total Year Ended February 28, <u>2014</u>	Year Ended February 28, <u>2013</u>
Salaries and wages	\$	120,380	\$	70,596	\$	5,943 \$	196,919 \$	203,560
Payroll taxes	Ψ	9,214	Ψ	5,398	Ψ	5,543 ψ 454	15.066	16,639
Employee benefits		18,243		18,187		1,772	38,202	27,263
Payroll processing fees		409		236		20	665	963
Technology expenses		4,762		9,553		20	14,315	17,851
- · · · · · · · · · · · · · · · · · · ·		4,762 8.174		•		397	13,292	19,620
Occupancy				4,721		397	10,825	19,020
Grants		10,825		-		-		1,730
Bank charges and other fees		-		2,908		-	2,908	•
Office supplies and other		1,701		981		83	2,765	1,968
Trademark registration & enforcement		2,014		275		-	2,289	40
Insurance		-		1,652		-	1,652	1,228
Taxes and government assessments		467		718		-	1,185	3,277
Mentoring student software developers		1,000		-		-	1,000	3,325
Membership		-		700		-	700	-
Copyright license enforcement		188		-		-	188	9,255
Travel, meals and lodging		76		-		-	76	712
Professional services:								
Software development and design		81,497		-		-	81,497	385,768
Accounting and audit		-		10,500		-	10,500	11,796
Non-license enforcement legal fees		664		384		32	1,080	444
Graphic design		300		-		-	300	400
Promotional		-		~		-	-	2,390
		259,914		126,809		8,701	395,424	708,229
Direct conference expenses:								
Travel, meals and lodging		179,988		_		~	179,988	75,742
Venue rental		94,732				_	94,732	114,873
Audio / video		23,501		_		_	23,501	10,731
Materials		18,865		_		_	18,865	1,703
Bank charges and other fees		6,739		_		<del>-</del>	6,739	6,473
T-shirts				-		-	5,263	1,590
		5,263		-		-		-
Other conference expenses		5,228		-		-	5,228	2.000
Services		2,500		-		-	2,500	
Badges		553		-		-	553	1,638
Registration service fees		47		_		-	47	1,742
		337,416		-	•		337,416	216,492
Total Expenses	\$	597,330	\$	126,809	\$	8,701 \$	732,840 \$	924,721

#### Note 1 - Nature of Activities and Summary of Significant Accounting Policies

#### **Nature of Activities**

Software Freedom Conservancy, Inc. (Conservancy) is a not-for-profit organization that helps promote, improve, develop, and defend Free, Libre, and Open Source Software (FLOSS) projects. Conservancy provides a nonprofit home and infrastructure for FLOSS projects. This allows FLOSS developers to focus on what they do best — writing and improving FLOSS for the general public.

FLOSS projects whose applications are accepted become part of the Software Freedom Conservancy (akin to a separate department of a large agency). Once joined, the "member project" receives most of the benefits of existing as a non-profit corporate entity without engaging in the arduous work of forming a separate, new organization. Conservancy aggregates the work of running a FLOSS non-profit for its many members.

Conservancy provides many important services for its member projects. Member projects can take directed donations, which allows donors to earmark their donations for the benefit of a specific FLOSS project. Conservancy provides fiscal oversight to ensure that these funds are spent in a manner that advances the project and fits with Conservancy's 501(c)(3) mission to promote, advance, and defend software freedom.

If the member project's leaders want, Conservancy can also hold other assets and titles on behalf of the projects, such as copyrights, trademarks, domain names, online hosting accounts, and title and ownership of physical hardware. Also at discretion of the project's leaders, Conservancy can assist in defending the rights represented in these assets. For example, Conservancy is available to assist member projects in enforcing the terms of the projects' FLOSS license.

Finally, developers of Conservancy's member projects, when operating in their capacity as project leaders, could receive some protection from personal liability for their work on the project.

Software Freedom Conservancy, Inc., was incorporated in the State of New York in 2006.

### Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Note 1 - (Continued)

#### **Financial Statement Presentation**

Conservancy reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets represent revenues and expenses related to the operations and management of Conservancy's primary programs and supporting services. If funds are raised and set aside by the Board for future use, these are considered unrestricted. Temporarily restricted contributions that are expended for their restricted purpose in the same reporting period as received may be recorded as unrestricted.

Temporarily restricted net assets represent resources available for use, but expendable only for the purpose specifically stated by the donor. As of February 28, 2014 there was \$764,583 of temporarily restricted net assets.

Permanently restricted net assets are assets subject to donor-imposed stipulations that they be maintained permanently by Conservancy. Generally, the donors of these assets permit Conservancy to use all or part of the income earned on only related investments for general or specific purpose. As of February 28, 2014 there were no permanently restricted net assets.

#### Cash

Cash consists of demand deposit accounts held at major financial institutions and may at times exceed the insurable amount. Management believes it mitigates its risk by investing in a major financial institution and in funds that are currently U.S. federal government insured. Recoverability of investments is dependent upon the performance of the issuer.

#### Cash Equivalents

For purposes of the statement of cash flows, Conservancy considers all highly liquid investments purchased with original maturities of three months or less when purchased to be cash equivalents.

#### Contributions

Contributions are recognized when the donor makes a promise to give to Conservancy that is in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restriction expires in the same reporting period in which the contributions are recognized. All other donor restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Note 1 - (Continued)

#### Contributions Receivable

Contributions receivable are stated at the amount management expects to collect. Management provides for probable uncollectible amounts through adjustments to valuation allowances based on its assessment of the current status of individual receivables. Balances still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance. For the year ended February 28, 2014 the allowance for doubtful accounts was \$0.

#### Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted depending on the existence and / or nature of any donor restrictions. Conservancy has not received any contributions with donor-imposed restrictions that would result in permanently restricted net assets.

Income is recognized on an accrual basis when earned.

#### Reclassifications

Certain reclassifications have been made to prior year amounts to conform to the current year presentations.

#### **Income Taxes**

Conservancy is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. Therefore, no provision for income taxes has been provided for in the accompanying financial statements.

#### Tax Uncertainties

Conservancy's policy is to record interest expense and penalties in operating expenses. For the year ended February 28, 2014, there was no interest and penalties expense recorded.

Conservancy's Federal Forms 990 are open for examination for the years ended February 28, 2011, and thereafter.

#### **Functional Allocation of Expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Note 1 - (Continued)

#### Concentrations

Conservancy maintains cash balances in two financial institutions. Balances in one of those institutions at times exceed federally insured limits. Conservancy has not experienced any losses related to these accounts and believes it is not exposed to any significant credit risk.

Approximately 42% of contributions receivable are from one organization.

Approximately 30% of Conservancy's contributions were provided by one organization.

#### **Donated Services**

Donated services are recognized as contributions if the services (1) create or enhance nonfinancial assets or (2) require specialized skills, are performed by people with those skills, and would otherwise be purchased by Conservancy. Volunteers provide various services that are not recognized as contributions in the financial statements since the recognition criteria were not met.

### Subsequent Events

In preparing these financial statements, Software Freedom Conservancy, Inc., has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through December 23, 2014, the date the financial statements were available to be issued.

#### Note 2 - Lease

Software Freedom Conservancy, Inc., leased its premises on a month to month basis until October 31, 2013.

Payments during the year ended February 28, 2014 amounted to \$13,000.

#### Note 3 - Unearned Income

Unearned income represents income for the year ending February 28, 2015, that was received during the year ended February 28, 2014.

Note 4 - Temporarily Restricted Net Assets

Temporarily restricted net assets by revenue source and changes therein for the year ended February 28, 2014, were as follows:

rebluary 20, 2014, were as foll	ı	Balance as of March 1, 2013	Additions	Releases From Restrictions	Balance as of February 28, 2014
Restricted as to purpose for the following projects:		,			
Amarok	\$	6,647	\$ 268	\$ 6,915 \$	-
ArgoUML		12,630	12	1	12,641
Boost		124,698	65,634	58,447	131,885
Buildbot		823	1,094	3	1,914
BusyBox		123,882	26	7,146	116,762
Coreboot		1,800	-	-	1,800
Darcs		1,613	72	3	1,682
Evergreen		40,616	66,603	72,811	34,408
Foresight		393	-	-	393
Gevent		246	5	-	251
Git		8,651	3,132	292	11,491
Inkscape		25,605	8,068	2,502	31,171
K3D		2,857	-	-	2,857
Kohana		3,480	205	417	3,268
Libbraille		459	-	-	459
Mercurial		1,592	5,860	107	7,345
Metalink		894	-	9	885
Mifos		6,336	-	6,336	-
OpenChange		4,726	4	-	4,730
РуРу		54,483	19,392	43,599	30,276
SWIG		2,915	19	21	2,913
Samba		170,928	39,622	32,609	177,941
Selenium		82,083	167,566	154,138	95,511
Squeak		1,193	24	539	678
Sugar		8,673	44,318	13,546	39,445
Twisted		27,857	9,390	21,064	16,183
Wine		14,926	5,143	3,763	16,306
jQuery		20,146	4	14,780	5,370
phpMyAdmin			19,493	 3,475	16,018
	\$	751,152	\$ 455,954	\$ 442,523 \$	764,583